

# INTERNATIONAL TRADE SERVICES



We exist to connect, support and represent our members and wider Highlands & Islands business community.

Our international trade services are designed to support companies with their overseas growth. We work with companies of all sizes and across all sectors to help achieve their ambitions.

[Click the icons below to interact.](#)

## TRAINING



Varying packages designed to suit companies at all stages of their international trade journey. Half-day workshops and one hour sessions available.

## TRADE MISSIONS



Our trade missions can help you make key connections and equip you with the knowledge required to start trading in market.

## TECHNICAL ADVICE



Our team are on hand to support with technical enquiries. Give us a call or email to discuss.

## DOCUMENTATION & CUSTOMS



As an accredited Issuing Body, our team are fully trained to assist with your Export Documentation and customs requirements.

## INTERNATIONAL MEMBERSHIP



Our international membership offering contains three clear, cost-effective packages meaning whatever stage of the international journey you are at, we have a package to suit.

## TESTIMONIALS



Hear from our clients about their experience of using some of our services and why they would recommend using Inverness Chamber of Commerce.



[international@inverness-chamber.co.uk](mailto:international@inverness-chamber.co.uk)



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# TESTIMONIALS

*"J Gordon Williamson Limited would like to express its heartfelt thanks to Inverness Chamber for all the expert help and guidance over the last few weeks. After purchasing a major piece of equipment from an Italian company, we were faced with the daunting task of shipping it back to Scotland. We had to ensure that all the relevant customs paperwork was completed accurately ahead of time to facilitate the transport of the machine in three lorry containers. As this importation movement was most definitely outside of our normal operations, we needed a huge amount of direction to enable its successful completion, without incurring additional costs. We contacted the Inverness Chamber of Commerce and spoke to the international team. Their ability to solve all the various problems that arose due to the language barrier and an inexperienced transport company was vital. They were available whenever we needed support and very quickly became the de facto team leader for this project. During the final few days before shipment every communication went through them to ensure that nothing was missed. We believe that the team went above and beyond for us and we definitely lent very heavily on them due to our complete inexperience in this area. From that initial contact and all the way through, they have been nothing short of exceptional. We are extremely grateful to them for expertly and calmly guiding us through this process. We wanted to send this correspondence to formally recognise the crucial and pivotal role the team played in helping us import this machine. They are absolutely a credit to your office."*

**Stefanie Moore, Office Manager at J Gordon Williamson, Elgin (2023)**

*"AKVA Group Scotland have worked closely with Inverness Chamber of Commerce for a number of years, and have always found the service from Sarah, Changu and the team to be excellent – very responsive with entries always completed in line with our, often short, deadlines, a great eye for detail and also a great source of knowledge and keeping us up to date with changes to legislation as they occur."*

*"Like many businesses, the service Inverness Chamber Customs provides is often overlooked, but it is absolutely critical to our success and I look forward to continuing the fantastic working relationship into the future. I would have no hesitation in recommending them and their great work to anyone looking for a solution to any international compliance challenges."*

**Iain Bennett, Supply Chain Manager at AKVA Group Scotland, Inverness (2023)**




*"The team were very knowledgeable in their field. The topics covered were clearly explained and all of our questions were answered."*

*"We have identified a number of points that we will be incorporating into our operations."*

*"The session was interesting and informative - we couldn't fault the course at all."*

**Logistics Team at Tomatin Distillery (2022)**

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**inverness**  
CHAMBER OF COMMERCE